

## KATE LANZ

### EXECUTIVE COACH

#### AREAS OF EXPERTISE

- Executive Performance for Business Results
- Group Facilitation
- Communication Skills
- Performance Management
- Team Building
- Executive Development

#### CLIENTS

- BBV/Bancomer
- Cofatel
- Deutsche Bank
- Experian UK
- Givenchy
- Guerlain
- Jafra Cosmetics
- Junior League of Mexico
- Kenzo
- L'Oréal
- LVMH
- Open University
- United Distillers and Vintners

#### LEVEL/TYPE

- Corporate Director
- VP
- General Manager
- Senior Manager
- President
- Executive Teams
- Brand Director



#### BIOGRAPHICAL INFORMATION

As an executive coach with Executive Coaching Network, Inc. (EXCN), Kate Lanz brings more than 12 years of international corporate experience to her coaching. She supports executives in unleashing their full potential and being their best no matter what the circumstances. Working with the leaders of organizations and their immediate reports, Kate helps these organizations improve their effectiveness and productivity.

Kate has coached a wide range of clients from start-up operations to multinationals. She works internationally with clients in Mexico, the United States, and Europe. Kate speaks four languages (English, Spanish, French, and German), and much of her work is carried out in Spanish. Cross-cultural effectiveness is a constant factor in her work.

Kate's direct, robust, and compassionate coaching style helps clients move forward individually, while supporting their teams and their businesses to do the same. Clients state that Kate's work "has far exceeded expectations" and has "created a noticeable change in attitude towards responsibility and accountability," as well as "transformed our relationships with customers and our internal communication."

Kate's international business experience has involved her living and working in six countries. She has worked with Blue Chip organizations, notably Guinness United Distillers and Vintners (Diageo). Her commercial experience includes successful roles in marketing, sales, and general management. Having experienced the commercial reality herself gives her the insight experience and skills to get inside client issues and add value. Kate's academic studies include a modern language degree from London University, an MBA and a BSc. in psychology.