



# Andrea Borman Winter

## SENIOR EXECUTIVE COACH

### Areas of Expertise

- Executive Coaching
- Facilitator of Transformation
- Team Development
- Facilitator Development
- Leadership Development
- Action Learning

### Clients

- State Street
- United Nations
- International Monetary Fund
- Department of the Treasury

### Level/Type

- CEO, Senior Management, Middle Management, Director

### Biographical Information

For the past 17 years, Andrea has been providing individual and team coaching to directors, senior and middle executives from a variety of organizations. She also develops leaders as coaches. In addition, Andrea facilitates personal mastery and transformation workshops for blue chip clients around the world—specifically, in the financial, mining, and oil and gas sectors in South Africa; the manufacturing sector in Europe; and the financial and technology sectors in the US. Her distinctive expertise lies in working with senior executives and teams to develop their capacity for insight, choice, and action around their most difficult issues.

Prior to this, Andrea was Programme Director of Corporate Customised Skills at the Wits Business School, South Africa, where she consulted, designed, and facilitated in-company programs aimed at building leadership competence. Previously as senior consultant at Gemini Consulting, she focused on the areas of marketing and strategy in the FMCG and Telecommunications industries, in the United Kingdom and South Africa.

Andrea has a BA (psychology, drama, and economics) from Wits University and an MBA (cum laude) from Wits Business School, Johannesburg, and Kellogg Graduate School of Management, Chicago, where she won the gold medal as top student. She holds the Diploma in Coaching for Professional and Personal Mastery from the Newfield Network. In 2004, Andrea was one of seven South Africans selected by a premium international consulting firm to participate in a four-month global facilitator of transformation development program. She is certified to facilitate MBTI, and is accredited as a lead facilitator by Gita Bellin and Associates, Australia. In addition, she is an active learner in Dialogue and Process Work.

For the past 8 years Andrea was on the board of Soul City, a prominent Southern African health and education NGO.



Andrea Borman Winter  
2018 Palmetto Terrace  
Fullerton, CA 92831  
(714) 278-9399  
AndreaBorman@excn.com